

Dance Factory 2020-2021 Tuition

Tuition rates will remain the same as last year. Tuition is quoted on an annual basis. **The annual registration fee (\$35 individual or \$50 family) is due at registration.** The 20% Tuition Deposit will be billed on July 30, and will be due no later than September 30.

We offer 4 payment options:

- **Option I -- Pay in Full by August 30, 2020: Annual Tuition will be discounted by 5%. Annual registration fee is due at registration.**
 - Example: If Annual Tuition is \$650: The tuition deposit due is \$130.00, subject to all refund restrictions. The residual tuition is \$487.50. Total due August 30: \$617.50.

- **Option II -- Pay in Full by September 30, 2020: 20% Registration fee is due at registration. Balance due by September 30th.**
 - Example: If Annual Tuition is \$650: tuition deposit due is \$130.00. Balance by September 30, 2020 = \$520.00. Total Tuition due September 30, 2020: \$650.

- **Option III -- Installment Plan- 2 payments: An Installment Premium* of \$14 will be charged on annual tuition. Annual registration fee is due at registration. 20% Tuition Deposit is due September 30.**
 - 1st Installment Payment Due September 30. 2nd Installment Payment Due January 30.
 - Example: If Annual Tuition is \$650: tuition deposit due is \$130.00. Installment Payment of \$267.00 is due on Sep 30 & Jan 30. Thus, the September 30 payment = \$397 and the January 30 payment = \$267. In this example, the total tuition including installment premium = \$664.00

- **Option IV -- Installment Plan- 8 payments: An Installment Premium* of \$56 will be charged on annual tuition. Annual registration fee is due at registration. 20% Tuition Deposit is due September 30.**
 - Installment Payments due each month beginning September 30 through and including April 30.
 - Example: If Annual Tuition is \$650: tuition deposit due is \$130.00. Installment Payment of \$72.00 is due each month for the 8 months beginning Sep 30. The September payment due will be \$202 and the remaining months will be billed \$72. In this example, the total tuition including installment premium = \$706.00

^50% of the tuition deposit is non-refundable. Notice to drop a class must be received by December 20th in order to receive a refund of the other 50% tuition deposit.

*Fee Cap: \$50 per Installment Payment, per family.

June 22, 2020

2020-2021 Tuition and Fees Schedule

Registration Fee

Individual \$35

Family \$50

Registration Fee is an annual fee, non-refundable and due at Registration

Tuition Deposit

Tuition prices are quoted on an annual basis, covering the 10-month period of September - June. Tuition Deposit is equal to 20% of the student's annual tuition, and will be included on the July 30 billing statement. Tuition deposits are due no later than September 30, 2020.

The tuition deposit counts toward September and June months of tuition. One half of the deposit (10% of total tuition) is non-refundable, and counts for the first month's tuition. The other half (10% of the total tuition) may be refunded if the office receives notification, in writing, that the student is dropping the class before December 15. After December 15 none of the deposit will be refunded.

If a student adds a class after September 30, the tuition deposit due is still 20% of the annual, non-prorated tuition, with 10% applied to the June tuition and 10% applied to the student's first month. The remaining tuition will be prorated dependent on registration date.

Multiple Class Discount

Students taking more than one class will receive a tuition discount of 5% per class. This rate is calculated on a student basis only. Tuition discounts will not be applied once a student has reached the tuition cap.

Early Bird Payment Discount

Tuition paid-in-full by August 30, 2020 receives a 5% tuition discount. The discount does not apply to the registration fee or recital fees.

Annual Tuition Cap per Student \$4100 - no additional discounts apply

Annual Tuition Cap per Family \$12,000 - no additional discounts apply

Late Payment Fee \$25 per month.

All payment installments are due on the 30th of the month.

Recital Fees

Recital fees paid for the 2019-2020 dance season will be carried over to the June 2021 Recital. Additional Recital fees will only be charged if a student adds a new class. Recital fee will be \$150 per class. The first half will be due November 15, and is non-refundable after December 15. The second half will be due on January 15, and is non-refundable after February 15. The recital fee includes 4 tickets per class, a recital costume, and a portion of facility rental fees. The family ticket cap is 40 tickets (10 classes). Additional tickets may be purchased separately.

Dropping Classes

The Dance Factory office must be notified in writing if a student drops a class. Notification must be received by the 30th of each month (or Feb 28) to avoid owing tuition for the following month. Annual tuition is pro-rated on a 10-month (September -June) calendar.

Tuition Tiers
Annual Tuition for type and length of classes

	30-min	45-min	60-min	75-min
Early Dancer – Grade 2 (Jazz, Tap) Ballet 1	\$625	\$675		
Grade 3 – Grade 4 (Jazz, Tap) Ballet 2 - 4	\$650	\$700		
Grade 5+ (Jazz, Tap) Ballet 5 -High School	\$650	\$725	\$750	
Intensive Classes (Jazz, Tap, Ballet)	\$650	\$725	\$750	\$800
Specialty Classes (Funk, Modern, Lyrical, Contemporary)		\$750	\$800	
Boys Funk			\$700	

Pro-rated Classes

Tuition for classes joined after the start of the year will be prorated by 10% at the start of each calendar month. (e.g. register in October – 90% of base tuition, register in January – 60% of base tuition). 20% of the base annual tuition is collected at registration as described under Tuition Deposit. Recital fees and registration fees are not pro-rated.

Refunds

To receive a tuition refund for a dropped class, notification must be received in writing, including an address where payment may be sent, by the 30th of the month to avoid owing tuition for the next month. Refunds will be calculated on a pro-rated basis, less the tuition deposit as described above. Registration fee is not refundable. Recital fees are not refundable after Dec 15 (\$75) and Feb 15 (\$75). Refunds will not be given for classes that are held while adhering to the recommendations of the state of NJ regarding student health and safety. Some classes may be delivered remotely or in a hybrid in-person/remote method to adhere to state guidelines.

Payment Plan Options

- I. Early Bird Discount – Only available until August 30, 2020. No Exceptions.
 - a. Registration fee due at registration.
 - b. Student annual tuition is discounted by 5% if paid-in-full by August 30. Discount does not apply to recital fees or registration fees.
- II. Pay-in-Full by September 30, or on registration date if registering after September 30, 2020.
 - a. Registration fee due at registration.
 - b. 20 % Tuition Deposit and remaining Annual Tuition must be paid in full by 9/30/2020.
- III. Registration plus 2-payment installment plan
 - a. Registration fee due at registration.
 - b. 20% Tuition Deposit and 40% Tuition plus \$7 per class (installment fee) is due September 30, 2020.
 - i. If student registers after September 30, 20% deposit, plus pro-rated remainder of 40% tuition, plus \$7 per class (installment fee) is due at registration.
 - c. 40% Tuition plus \$7 per class (installment fee) is due January 30, 2021
 - d. Family cap of \$50 in class installment fees (i.e. 8 classes or more) each installment.
 - e. Option III not available after January 1, 2021 for new registrations.
- IV. Registration plus 8-payment installment plan
 - a. Registration fee due at registration
 - b. 20% Tuition Deposit and 10% Annual Tuition plus \$7 per class (installment fee) is due on September 30, 2020. 10% Annual Tuition plus \$7 per class (installment fee) is due on the 30th of October, November, December, January, February, March, and April. (7 months)
 - c. Family cap of \$50 in class installment fees (i.e. 8 classes or more) each installment.